

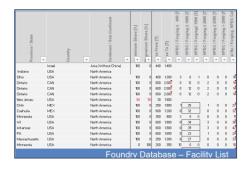
# ALUMAG® GLOBAL FOUNDRY DATABASE DESCRIPTION & CONTENT

### INTRODUCTION

ALUMAG® as a provider of automotive forecasting, studies, research, and databases offers a new tool that provides market intelligence on aluminum and magnesium casting companies from all over the world.

#### **DATABASE KEY FACTS:**

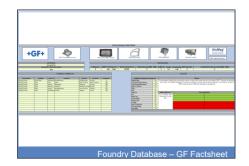
- 1. Foundry database listing actual 1,000+ facilities and growing
- 2. Format: Excel data sheet with multiple filtering options
- 3. Multiple locations listed for each group incl. HQ and plants
- 4. Facility contact with direct email address
- 5. Further customization options are possible on request
- 6. For further information please contact ALUMAG®



# **BENEFITS:**

The database is an excellent tool for:

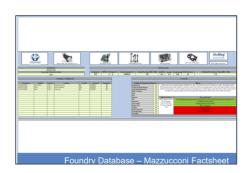
- 1. Supplier localization
- 1. Customer localization
- 2. Competitor analysis
- 3. Search for M&A targets



### **GLOBAL FOUNDRY DATABASE DESCRIPTION & CONTENT**

Data Per Facility / Foundry:

- 1. Full address with allocated filter for region, country and states
- 2. Kind of location [plant or HQ]
- 3. Year of incorporation
- 4. Share of cast aluminum and magnesium [rough indication]
- 5. Clamping force range [HPDC]
- 6. Number of casting cells [mainly HPDC]





- 7. Number of casting cells by clamping force [HPDC & not possible for all plants]
- 8. In-house cast processes [SC, GDC, LPDC, CPC, HPDC, HOLLOW SECTION etc.]
- 9. Pre & post cast processes [In-house engineering, tool shop [build or repair], assembly, heat treatment, CNC], ["up-to systems integration" to be implemented soon]
- 10. Industries served [Aeronautics, Automotive, Energy, General Engineering, Marine, Medical, Military]
- 11. Cast applications and products in production [22+ predefined product groups]
- 12. Reference customers
- 13. Certifications [ISO 9001, ISO 14001, IATF16949
- 14. Key figures [Number of employees, revenue [USD], capacity by units and/or tons

#### **DATABASE PAGES/ VIEWS:**

- 1. Facility List: 1,000+ facilities incl. the mentioned criteria by plant above
- 2. Group Summary: 450+ group figures are summarized and calculated automatically based on the facility inputs for the 1,000+ facilities. Information available are :
  - 2.1. Group Key figures [revenue, employees and capacity]
  - 2.2. Group number of foundries by region [NA, SA, EU, Asia, China]
  - 2.3. Group casting processes [SC, GDC, LPDC, CPC, HPDC, HOLLOW SECTION]
  - 2.4. Group clamping force range & number of cells [HPDC]
  - 2.5. Group Pre & post cast processes [In-house engineering, tool shop [build or repair], assembly, heat treatment, CNC]
  - 2.6. Group cast applications and products in production [22 predefined product groups]
- 3. Factsheet: An overview of each inserted group showing all information available

### **GLOBAL FOUNDRY DATABASE - DATABASE FULFILLMENT RATE**

At this stage the foundry database include 1,000+ AL and/or MG facilities which equals 450+ foundry groups. The database is continuously being updated and expanded to include further facilities / companies and to increase the data fulfillment rate of the existing facilities. At present the fulfillment rate for the inserted 1,000+ facilities can be described as follows:

- 1. Low content [0 to 30%]: 200+ facilities [20%]
- 2. Moderate content: [30 to 70%] 350+ facilities [35%]
- 3. High content: [70 to 100%] 450+ facilities [45%]



## SUBSCRIPTION NET PRICE

3,300 USD for the "detailed FDB incl Fact sheet" of each region with two up-dates yearly

- 1. EU+ [European Union plus the European countries: CHE, GBR, SRB and TUR]
- 2. NA [CAN, MEX, USA]
- 3. EA [East Asia with CHN, JAP, KOR, MNG, TWN]
- 4. RoW [Rest of the World like, AUS, BRZ, IND, RUS, ..., ZAF]
- 5. [Possible also, 3,300 USD x 5 = 16,500 USD Purchase instead of subscription]
- 6. 9,900 USD "one management contact for each casting group" for each region with one up-date yearly
- 7. EU [European Union]
- 8. NA [CAN, MEX, USA]
- 9. EA [East Asia with CHN, JAP, KOR, MNG, TWN]
- 10. RoW [Rest of the World]
- 11.3,300 USD for the prepared but blanked/unloaded "M&A module" incl spider diagrams [gathered and typed-in data by ALUMAG® on individual quoted clients demand]

### **CLIENT CONTACT DETAILS:**

First name:
Family name:
Job title:
Company:
Address:
City/Zip/State:
Country:
Phone/e-mail:
Subcription #:
Amount in \$:

Signature :

Client user license for ALUMAG® Foundry Database incl. two yearly updates. Yearly user license fee agree to ALUMAG® General Terms & Conditions