AluMag®

North America 2015 9th - 11th of Nov

AUTOMOTIVE LIGHTWEIGHT

PROCUREMENT SYMPOSIUM

Cobo Center, Detroit, USA



The 3rd Automotive Lightweight Procurement Symposium to be focused on automotive lightweighting, supply / process chain and procurement management, will take place in Detroit from the 9th – 11th of Nov 2015. The symposium is held in the days leading up to the "ALUMINUM USA" exhibition taking place at the Cobo Center, Detroit, Michigan (Walking distance to symposium venue)

ATTENDING COMPANIES:





















StrikoWestofen®

















































































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AluMag is "The Market Developer" that successfully penetrates new markets, creates business and localize leading supplier for your company. markets and open doors for your business - regardless of region, market, application, material, process or product. AluMag makes you successful - worldwide!

AluMag® offers the four following services - worldwide:



- ■Aluminium Extrusion **Customer Database**
- ■Foundry & Tool Maker Database
- Automotive Application, Material & Process Analyses
- Various Industrial Application Research & Analyses

AluMag as your provider of automotive research and forecasting studies, offers you and your business, the market intelligence you need to realize the best strategic decisions



Large variety of market accesss, local & global:

- business database with 6,970+ companies and 18.700+ contacts
- 150+ satisfied customers world-
- Arranged 20+ roadshows/events since 2008



Your Benefits:

- Learn about your [potential] clients and competitors
- Obtain an inside view of the market Identify opportunities and threats
- Minimize risk and optimize prof-
- Position your company successfully
- Based on data off the shelf, secondary re-search and inter-views, AluMag generates vali-dated researches



Market Development

- Analysis & Development of **Market Opportunities**
- Accelerate Market Penetration
- Manage New Product Launches
- Establish a Sales Force Sales on Demand

AluMag guides and supports your organization globally through the different market development phasuntil we have successfully launched, implemented or executed your project.



Manage and integrate each aspect of your organization by initiating, planning, con-trolling, executing and closing out a new project. AluMag offers liaison mana-gement services as an addition to our customer's staff by bringing in the resources



Your Benefits

- Analysis and development of Markets
- Realize opportunities
- Accelerate market penetration
- Establish a sales force
- Provide warehousing and distri-
- Manage new product launches
- Sales on demand



■ Organization of Technical &

- Commercial Roadshows ■ Oversea Commercial & **Technical Events**
- Host In-House Events & Presentation
- Common Technology Booth at Leading Exhibitions

AluMag roadshows, tech-meetings and symposia are the first class events used by exhibitors and guest as a unique benchmark platform.



The AluMag think tank events are bringing in decision makers and executives in EUROPE, ASIA and NAFTA



Upcoming Events:

- 2015 Nov: Automotive Lightweight Procurement Symposium in Detroit, USA
- 2016 April Common tech- booth at the SAE World Congress in Detroit, USA
- 2016 Jul: Automotive Lightweight Procurement Symposium in Shanghai, China
- 2016 Nov: Automotive Lightweight Procurement Symposium in Duesseldorf, Germany.



- Warehousing & Distribution Service
- Supplier & Tie-up Localization
- Identification & Trade-off of new Technology
- Foreign Market Business Cases and whose Realization

AluMag has the global expertise to search, identify, evaluate and vali-date potential strategic business opportunities for expansions and partnerships that will assist your business growth plans regionally and globally



Services for:

- · Search, develop and present potential acquisition candidates for regional and global business expansions
- Localization of new manufacturing / service sites for business expansions
- Identification of new technology supplier development related to products, processes and materials
- Search, develop and present potential business partners suppliers to support regional and/or global supply programs
- Evaluate potential competitor profiles for new or existing business in non-presence geographies
- Evaluate new emerging technologies and processes business expansions

Are you:

- looking for specific data, information and outlook about product, material, customer, supplier, technologies, ...
- want to discuss your project, increase sales, access new markets, ...
- interested to participate in one of our roadshows / events or organize your customized showcase ...
- looking to localize, expand into new markets, countries, tie-up targets, ...

please contact your AluMag Team to receive a quote or proposal

CONTACTS & PROJECT TEAM



Mr. Jost GÄRTNER Managing Partner AluMag® Automotive GmbH ERMANY el: +49 2373 929492 nan & English





Mr. Roberto BOEKER Managing Partner AluMag® Automotive LLC 42056 Michigan Avenue Canton, MI 48188 +1 248 962 5086





. Thomas KATCHMARK w Business Developmer utiliag® Automotive LLC 929 Sunnydale mington Hills, MI 48336







N. America Automotive Lightweight Procurement Symposium 2015 9th – 11th Nov

Cobo Center One Washington Blvd. Detroit, Michigan, 48226 USA



AluMag Automotive GmbH Jost GAERTNER Managing Partner

Cell: +49 172 6000569 j.gaertner@alumag.de www.alumag.cc



AluMag Automotive LLC Roberto BOEKER Managing Partner

Cell: +1 248 9625086 r.boeker@alumag.de www.alumag.cc



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Company Speechs by:

Ford Research and Innovation Center

Carbon War Room and Meritor Headquarters

Striko Westofen America

Kurtz

Bharat Forge Aluminiumtechnik

C.P.C. USA

BOCAR Group

Ford Motor Company

Automotive Insight

EJOT Fastening Systems LP USA

UACJ Corp.

<u>Lightweight Innovations for Tomorrow</u>

Aluminum Blanking Company

Agenda

Agenda: (Is Continuously Being Updated)

Monday The 9th Of November - Cobo Center, Detroit

05:30pm - 07:30pm



Pre-registration and Welcome

Reception

Tuesday The 10th Of November - Cobo Center, Detroit

08:30am - 09:15am



Registration

Morning Coffee / Tea

<u>09:15am – 09:30am</u>



Welcome:

Mr. Jost GAERTNER - Managing Partner At AluMag Automotive GmbH

09:30am - 10:25am



Opening Keynote: Mr. Craig RENNEKER - Chief Engineer, New A/T Programs & Component – Transmission & Driveline Engineering At Ford Research & Innovation Center

Lightweight Transmission & Driveline Components: Practical Challenges

10:25am - 11:00am

Break for Refreshments/Coffee/Tea, Snacks, Networking, Tech Exhibition

11:00am - 11:45am



Paper 1: Mr Mike ROETH – Executive Director At North American Council for Freight Efficiency (NACFE) & Operations Leader – Carbon War Room



Paper 1: Mr. Karl MAYER – Director Product Line Management At Meritor

Lightweighting Heavy Duty Class 8 Tractors and Trailers

<u> 11:45am – 01:45pm</u>

Break for Lunch, Refreshments, Networking, Tech Exhibition 01:45pm - 02:25pm



Paper 2: Mr Ryan BROWN – Director Of Sales At StrikoWestofen America

Analysis Of Cost Drivers When Buying Lightweight Solutions / Materials & The Elimination Of These

02:30pm - 03:10pm



Paper 3: Mr. Lothar HARTMANN – Managing Director Foundry Machines & Trimming Presses At Kurtz GmbH

Chassis & Suspension Weight Reduction By LPDC Aluminum With Hollow Cross Sections



Mr. Kevin CROY - NAFTA Sales Manager Foundry Machines & Trimming Presses At Kurtz GmbH

03:15pm - 03:45pm



Paper 4: Mr. Jörg MANTWILL – Director Sales At Bharat Forge Aluminiumtechnik GmbH & Co. KG

HCM And Aluminum Forging – Partnership To Birth Chassis Parts' Safety

03:45pm - 04:15pm

Break for Refreshments/Coffee/Tea, Snacks, Networking, Tech Exhibition

04:15pm - 04:55pm



Paper 5: Mr. Gary F. RUFF -President and Chief Executive Officer, Ruff and Associates, LLC 8/12 -Present

Advanced Counter Pressure Casting Process for Light-Weighting of Auto and Truck Chassis and Suspension Components

05:00pm - 05:55pm



Closing Keynote: Mr. Gilberto SALDIVAR – New Projects Group Manager At Bocar Group

Key Factors To Achieve Mechanical Properties In Lightweight Structural Parts

05:55pm - 06:00pm



Summary:

Mr. Roberto BOEKER – Managing Partner At AluMag Automotive LLC

Agenda

06:00pm - 08:00pm



Dinner Speech:

Mr. Richard KLEIN -Responsibility Strategic Planning -Business Development & German Business At BOCAR

Wednesday The 11th Of Nov - Cobo Center, Detroit

08:15am - 08:55am



Mr. Ali JAMMOUL – Global Director Body Exterior And Safety Engineering At Ford

Body Lightweighting

09:00am - 09:40am



Paper 1: Dr. Gerald COLE – President At Light Weight Strategies LLC

Light Weighting the Automotive Industry - The Road to 2025 CAFÉ

09:45am - 10:25am



Paper 2: Mr. Laurence CLAUS -President At NMI Training & Consulting Inc. & Technical Consultant To EJOT Fastening Systems LP USA

EJOT Fastening Solutions Enable Lightweight Body-in-white Assembly

10:25am - 11:00am

Break for Refreshments/Coffee/ Tea, Snacks, Networking, Tech Exhibition

11:00am - 11:40am



Paper 3: Dr. Akio NIIKURA - General Manager R&D Division At UACJ Corp.

UACJ's Global Strategy And Approach To The Automotive Aluminum Market

11:45am - 12:05pm



Paper 4: Mr. Lawrence E. BROWN – Executive Director At Lightweight Innovations For Tomorrow

Lightweight Innovations For Tomorrow!!!!

12:10pm - 12:40pm



Closing Keynote: Ms. Laura ANDERSON – CEO At Aluminum Blanking Company

The Story Behind Aluminum's Sourcing Evolution: A North America Perspective

12:40pm - 12:45pm



Summary:

Mr. Jost GAERTNER, Managing Partner At AluMag Automotive GmbH

12:45 pm - 01:30pm



Reception Speech With Snacks & Finger Food

Mr. Michael KOEHLER - Industry Vice President At Reed Exhibitions USA

01:30pm - 05:30pm



Individual Or Guided Visit At The 2015 "Aluminum USA" Exhibition

EXHIBITOR

Aluminum Blanking Company USA, 48340-1854 Pontiac / Michigan

Tel.: +1 248 3384422 http://www.albl.com



ACTech North America
USA, 48108 Ann Arbor / Michgan

Telefon: +1 734 9130091 www.rapidcastings.com



Bharat Forge Aluminiumtechnik GER 09618 Brand-Erbisdorf

Tel.: +49 37322 474 747 www.bharatforge.com



Auma Engineering Products

USA 48393 Wixom MI Tel.: +1 248 9609330

www. BOCAR.com.mx



C.P.C. USA

USA, 92630 Lake Forest / California

Tel.: +1 949 830 7797

www.cpcmachines.ilindenmachines.com



EXHIBITOR

EJOT Fastening Systems LP USA 48393 Wixom MI

Tel.: + +1 262 612 3550 http://www.ejot-usa.com



Kurtz GmbH GER 97892 Kreuzwertheim

Tel.: +49 9342 807 0 http://www.kurtzersa.de



StrikoWestofen GmbH GER 51643 Gummersbach

Tel.: +49 2261 709 10 www.strikowestofen.com

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Mr. Gilberto Edgardo SALDIVAR ABES New Projects Director

BOCAR Group MEX. 04330 Mexico City

Tel.: +52 (55) 5422 2300 info@ BOCAR.com.mx http://www. BOCAR.com.mx

TITLE

Key Factors to achieve Mechanical Properties in Lightweight Structural Parts

ABSTRACT

Market demands in a vehicle and government emissions regulations have increased over the years. Technology is a big part of the business, when it comes to all single levels of the Automotive Industry. In order to achieve the pursuit of developing better vehicles, the components supplied by Tier companies have increased in complexity and importance, changing simple production processes into every day high complex tasks.

A well planned development phase creates the opportunity to analyze and visualize a complete picture of the project needs and requirements. The right design of tooling, state-of-the-art equipment, and collaboration with world class suppliers are fundamental to accomplish a successful and flawless start of production.

Development and Control of processes to achieve OEMs requirements are the Key factors to constant improvement, competitive costs and success in the industry.

Weight reduction is the trend and requirement.

How to guaranty the integrity and quality of the parts, is the challenge.



Key Factors to achieve Mechanical Properties in Lightweight Structural Parts



Introduction



Market demands in a vehicle and government emissions regulations have increased over the years. Technology is a big part of the business, when it comes to all single levels of the Automotive Industry. In order to achieve the pursuit of developing better vehicles, the components supplied by Tier companies have increased in complexity and importance, changing simple production processes into every day high complex tasks.

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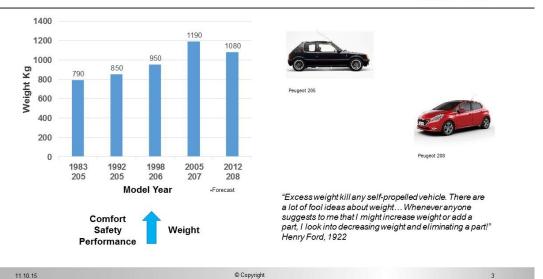
Development and Control of processes to achieve OEMs requirements are the Key factors to constant improvement, competitive costs and success in the industry. Weight reduction is the trend and requirement.

How to guaranty the integrity and quality of the parts, is the challenge.



Weight increase over the years





Environmental requirements

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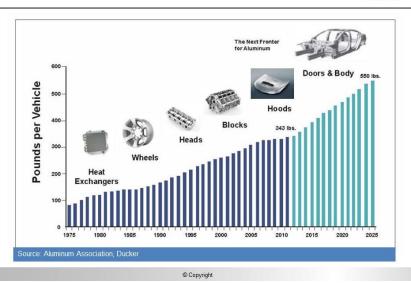
- Environmental requirements are becoming Guvernamental demands.
- Many countries have already clear goals, in order to reduce emissions in the following years.
- Weight plays a significant direct role in the emissions of internal combustion engines.
- Less weight, less required force, less energy used, which all end up in releasing less emissions and warm gases.



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Aluminum content in automotive

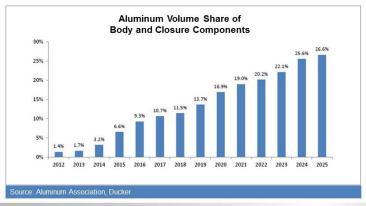




Body and closure components share



- By 2025, 26.6% of all the body and closure parts for light vehicles in North America will be made of aluminum (measured by volume rather than weight).
- A burst of aluminum activity is expected in the few year leading up to the 2025 EPA mandate of 161 grams of C02 per mile talking full effect.



Improving weight conditions









Differential - Automotive Sector

Material: Iron castingWeight approx.: 51 lb

Differential - Bocar Group

- Material: Aluminum A-356- T6 Treatment
 Process: Gravity Casting Process
- Weight approx.: 34 lb
- Reduction weight: 33% less than iron casting

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Wall thickness







Intake Manifold- Bocar Group

- Material: Aluminum A-332Process: Gravity Casting Process
- · Wall thickness: 2 mm

Intake Manifold- Automotive Sector

- · Material: A-332
- · Wall thickness: 3.5 mm

Different purposes



The ones we all know:

SPORTS AND HIGH END CARS:

Less weight helps to improve vehicle dynamics in a car.

ECONOMY CARS:

Weight reduction of the vehicle impacts directly to the mileage of a car.

Why in a Truck/SUV?:

LESS ASSEMBLIES:

In a Shocktower, there are 7 to 10 Steel parts put into 1 aluminum part. This improves the interaction with highly automated assembly lines.

REDUCTION OF PART NUMBERS

Assembly plants will have a significant reduction of part numbers to control.

HOUSING FUNCTION

Some parts can save an extra housing or holding part in a mechanical system. (eg. Shocktowers as a housing for shock absorbers or suspension's springs) These being directly assembled to the component.





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HPDC Aluminum Structural parts



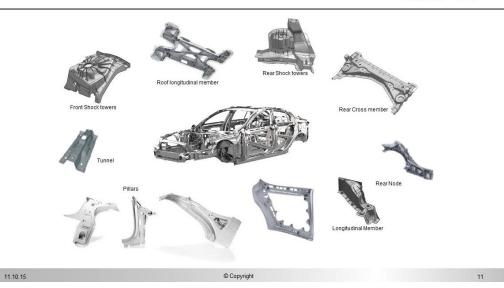
Advantages

- · Weight reduction through geometric freedom
- · Integration of several steel sheet parts
- Integration of suspension components
- Less emmisions
- · Weight reduction, better vehicle dynamics



Applications of Structural parts





Structural parts integration in EV

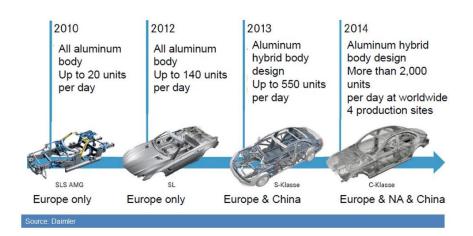


Integration of light weight material in the Electric Vehicles



1Mercedes Benz car body structures





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C-Class Structural parts

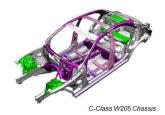




Front Shocktowers LH & RH Weight aprox. 3.23 Kg Dimensions 450 x 420 x 330 mm³ Central Ingate on a 3 Plate Die Shock Absorber support and suspension fixture



Rear Shocktower LH & RH Weight aprox. 2.46 Kg Dimensions 530 x 295 x 410 mm³ Integrated support for Shock Absorber



Rear Cross Member
Weight aprox. 5,20 Kg
Dimensions 425 x 1140 x 125 mm³
Attachment to rear cross axel and integration to the suspension fixture.



Longitudinal Member LH& RH Weight aprox. 1.40 Kg Dimensions 480 x 315 x 290 mm³ Integration to Rear Axel

Mechanical Properties



Why are Mechanical Properties critical to achieve?



- · Ductility in a structural parts (High elongation)
- · High density (Low porosity)
- Collapsible characteristics, in case of a collision (Safety property)
- · Structural features (Yield and UTS)
- · Light and thin construction



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Structural parts characteristics



- · Weight reduction (thin walls)
- Part integration
- · High mechanical properties
- · Crash performance
- · Welded, riveted, glued, nailed, punched, clinching, etc.
- Distortion free with tight tolerances (+/- 1 mm)
- Corrosion resistance
- · Pressure tightness



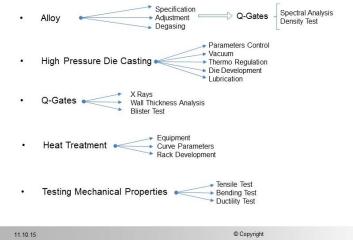
Source: NADCA

Key Processes and Q-Gates



Key Processes and Q-Gates to achieve required mechanical properties





Adjusted elements and their influence



Elements commonly adjusted in the alloy:



Strength and hardness development in Heat Treatment AlSi alloys



High resistance to corrosion, high strength and hardness



Helps to modify Si structure, rounding the element grain, to avoid notches and stresses.

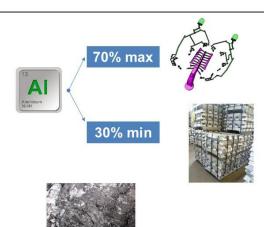
Other elements and their impact:

Element	Effect	
Si	Good HPDC feeding characteristic (fluidity), good hot tear resistance	
Mn	Helps to avoid intermetallic elements and works as a released agent.	
Zn	Increase resistance to corrosion	
Ti	Grain structure refinement, reduce cracking tendencies	
Р	Low trace element	

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3.3 Return recycling









eg. of intermetallics.

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eg. of muds and impurities.

Alloy testing and monitoring



Spectral Analysis:

- 1. Equipment with 22 Channels
- 2. Frequently tested at the Melting and Holding furnaces

At Melting Furnace: Every hour At Holding Furnace: Every shift









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Degasing



Degasing:

Degasing Impeller Inert gas



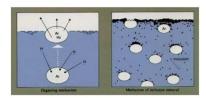
Holding furnace:

Oven with porous plug system to circulate and degas the material with an inert gas.

The porous plug will maintain the optimal density of the material.







The ilustration shows how the inert gas is mechanically removing air, metallic and non-metallic inclussions.

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Density test



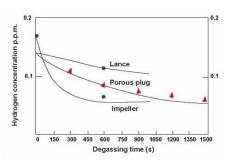








Target Value: Density Index below 2



Die Casting and Trimming









High Pressure Die Casting Machines 1400T & 2200 T Specific release agent Vacuum system Jet Cooling system Thermoregulation system in dies Lubrication head Dosage furnace Reis press

Parameters to monitor

Cycle time
Dosage temperature
Switchover
Compaction pressure
Biscuit thickness
Piston velocity
Vacuum Pressure

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Die Casting and Trimming





Spray technology:

Automated lubricating heads.

Lubricant

Wax based release agent.



Trimming press



Jet Cooling



Quenching after die casting:

Tub with spray system and thermoregulation.



Robot



Dosage Furnace

Main features of High integrity Casting



- Optimized HPDC machine
- High vacuum system
- Complete process control

Critical Parameters to control:

Cycle time

Dosage temperature

Switchover

Compaction pressure

Biscuit thickness

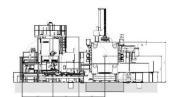
Piston velocity

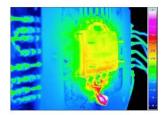
Vacuum Pressure

- Optimized tooling
- Die temperature control
- Proper lubricant and application

Release agent wax based (not oil)

- Fully automated production cell
- State of the art dosage furnace
- Thermo regulated injection sleeve
- Piston sealing





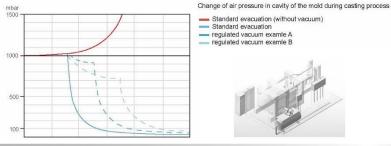
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Vacuum System



Vacuum System:

- · Higher density in diecast parts
- Improved surface (ideal for a surface treatment)
- Clear reduction of porosity
- Perfect for parts with a complex geometry to be filled
- · Heat treatable
- · Essential for weldable parts
- · Helps to reduce scrap
- Vacuum system makes posible to achieve a stable, efficient and profitable production.



 Standard evacuation (without vacuum)
 Standard evacuation regulated vacuum examle A
 regulated vacuum examle B



Die development





- · 3 Plate die concepts.
- Central ingate to achieve a homogenous and complete filling.
- · Smaller machine size/tonnage needed.



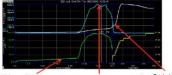
- Design development in conjunction with tool supplier.
- Developlement and manufacturing proposals.

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HPDC Process control



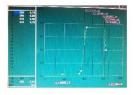
- · Successful high vacuum die cast process requires advanced process controls and monitoring systems.
- Shot control
 - Smooth metal flow & flexibility of adjustments (slow shot & low impact to eliminate flash and avoid premature wear of the die)
 - Velocity of injection is crucial to avoid micro porosity problems, which directly affects mechanical properties.
- · Vacuum Monitoring/Control system
 - Apply vacuum during fast shot repeatability is key
 - Detecting leaks or blockages is crucial
 - Monitoring system can be used to quickly troubleshoot equipment



Ramp (Slow Shot)
Speed Control to control turbulence in the shot sleeve

Source: NADCA

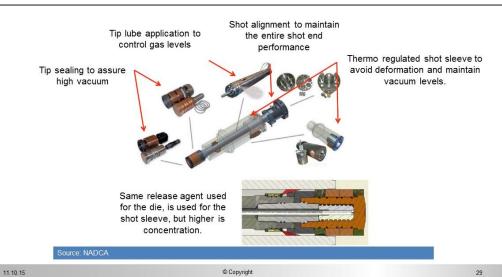
Power to control shock waves from dynamic forces Quick response required for intensification of thin Wall castings



Distance Vs Velocity

Shot end components and lubrication





Shot end components and lubrication



Release agent for Casting:

- Separating film between die and metal melt.
- · Uniform wetting of the mold surface.
- · Lubricate the ejectors.
- Reducing the friction during the ejection.
- · Thermal control of tooling.
- · Corrosion protection of the die.
- Must be wax based lubricant in order to avoid negative effect in the mechanical properties.





Lubrication head

X-Ray control



Detailed and specific x-rays check plan. Specifications according to Control Plan and Client requirements.

Fig. 3: Clusted porosity, spongy microstructure Example:









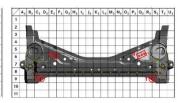
Max. Size of individual imperfection: Max. Cumulative imperfections: per 500mm²

50 mm² / 8mm diameter 10% per 500mm2, t.e. 50 mm2 imperfections

Mercedes Benz DBL4918-2014-09







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Blister test



BLISTER TEST



Quick blister test at min. 520° C and for at least 45 minutes with subsequent visual inspection by operator with the naked eye.

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Blisters

Joining and contact surfaces

Blisters shall not be higher than the general Surface defects, in addition, the following rules aplly:

Diameter 1,0mm

Number in case of fewer than 10 blisters with diameter 1,0 to 5,0 on joining surfaces, rework in accordance with Section 6.2 is aceptable

Maximum height: 1,5 mm

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Stages of a 2-Step Heat Treat process





1.Solution: The solution heat treatment process involves heating the material to an elevated temperature (above the solvus, the closest to the eutectic phase) and soaking at this temperature for

A globalization comes in, and all material redistribute homogeneously, creating a supersaturated structure.



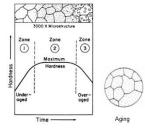
2.Quenching: Once achieved the right and desired supersaturated structure, the material must be rapidly cooled at low temperature, in order to maintain the mentioned properties.



3.Aging: It is in the Aging process, where the precipitates appears and grow. The correct mechanical properties are achieved reinforcing/hardening the structure.





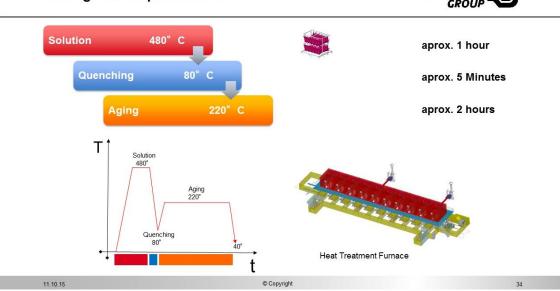


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Average Curve parameters

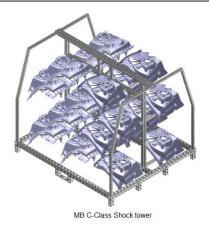




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Rack development



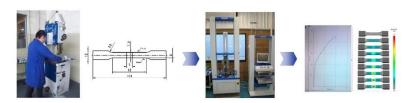




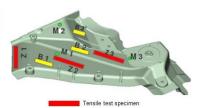
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Tensile test





TEST	AA.30
0,2 Yield R _{p0,2} (Mpa)	≥ 120
UTS Rm (MPa)	≥ 180
Elongation A30 (%) bzw.A5 (%)	≥ 10
Bending α° (d=2 mm)	≥ 60 (average)*



Bending test (Mercedes Benz)

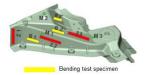


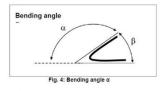












The standard specimen size for the bending test shall be 60×60 mm. If it is not possible to remove specimens of this size from the relevant castings, the specimen width can be reduced to 15 mm.

The target values for the bending angle indicated in Table 5 refer to a standard wall thickness of 2 mm. Any deviating wall thicknesses can be corrected using the following formula.

 $\alpha_2 = \alpha_1 \cdot (\sqrt{d_1/\sqrt{2}})$

- $\begin{array}{ll} \alpha_{2}; & \text{calculated bending angle (for a wall thickness of 2 mm)} \\ \alpha_{1}; & \text{measured bending angle} \\ \alpha_{1}; & \text{wall thickness of measured specimen} \end{array}$

Mercedes Benz DBL4918-2014-09

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Ductility test (BMW)



Description	Test parameter	Norm/comments
cover plate	EN AW-5182-2,5mm	GS 93013-3
tested material	casting material 2mm to 4 mm	test with cast skin
riveting	H 5,3 x 6,5 - 4	GS 96001-1
geometry of matrix	FM 1002215	Böllhof Company
final position of rivet head	rivet head overlap <0,5 mm	GS 96001-2
velocity of pincer	100-200 mm/s	
velocity of pincer	Visual inspection regarding required properties	example: free of cracks after ductility tests





Ductility Test:

1. WS02004 once a shift at start and then once a day 2. Riveting Capability according GS 96001 at every inicial sampling

Source: BMW norms

Key Manufacturing Capabilities



Control: Tool Design Jet Cooling Three plate die (Optimal metal flow) Squeeze Pins Cleaner technologies
 Wax based release agent
 Porous plug Argon degassing X-Ray Blister Test Porosity Specification Visual Inspection Sub-core technology Vacuum System Metallography Analysis Density Analysis Casting Control: GOM Measurement Key process parameters Wall Cycle time Biscuit thickness
 Piston velocity Micrometer Thickness Al Dosage temperature
 Switchover
 Compaction pressure Tight thermoregulation Vacuum Pressure control Modular Design
→ State-of-the-art construction to avoid Control: Universal Machine Test Alloy Specification

→ Tight monitoring and control

→ Constant material adjustment Treatment Mechanical loss of temperature (UTS, Yield, % Elong, → High precision of temperature control
→ Air quenching
→ Curve precisely optimized **Properties** Bending Test) Spectral Analysis Control: GOM Measurement Straightening process
→RPS system defined with OEM
→Electronic Profile Gages Minimal part distortion: Straightening CMM Measurement →Air quenching →Advanced rack design Straightening Fixtures Klopf Model Manual Gauges Dimensional (Go/No-Go) 11.10.15 © Copyright



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CONTACTS & PROJECT TEAM



Mr. Jost GAFRTNER Managing Partner AluMag® Automotive GmbH Kirchplatz 1a 58706 Menden GERMANY Tel.: +49 2373 929492 j.gaertner@alumag.de German & English



Mr. Jesper Ove LARSEN Manager Market Research AluMag® Scandinavia Byagervænget 69 8330 Beder DENMARK Cell: +45 2573 8790 j.larsen@alumag.de

German & English & Danish



Mr. Roberto BOEKER Managing Partner AluMag® Automotive 42056 Michigan Avenue Canton, MI 48188 USA Cell: +1 248 962 5086 r.boeker@alumag.de English & German & Spanish







Mr. Ricardo SCHOER Senior Consultent AluMag® Automotive Av. San Antonio 189-131 Col. Napoles 03810 MEXICO Cell: +52 55 4002 0501 r.schoer@alumag.de



Ms. Ying ZHOU Project Coordinator Japan & China AluMag® Automotive GmbH Kirchplatz 1a 58706 Menden GERMANY Cell: +49 172 6415876 y.zhou@alumag.de German & English & Chinese & Japanese



Mr. Thomas KATCHMARK New Business Development Manager AluMag® Automotive 20929 Sunnydale Farmington Hills, MI 48336 Cell: +1 313 410 0865 t.katchmark@alumag.de