# AluMag®

# North America 2015 9th - 11th of Nov

**AUTOMOTIVE LIGHTWEIGHT** 

# PROCUREMENT SYMPOSIUM

Cobo Center, Detroit, USA



The 3<sup>rd</sup> Automotive Lightweight Procurement Symposium to be focused on automotive lightweighting, supply / process chain and procurement management, will take place in Detroit from the 9th – 11th of Nov 2015. The symposium is held in the days leading up to the "ALUMINUM USA" exhibition taking place at the Cobo Center, Detroit, Michigan (Walking distance to symposium venue)

#### ATTENDING COMPANIES:





















StrikoWestofen®

















































































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AluMag is "The Market Developer" that successfully penetrates new markets, creates business and localize leading supplier for your company. markets and open doors for your business - regardless of region, market, application, material, process or product. AluMag makes you successful - worldwide!

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- ■Aluminium Extrusion **Customer Database**
- ■Foundry & Tool Maker Database
- Automotive Application, Material & Process Analyses
- Various Industrial Application Research & Analyses

AluMag as your provider of automotive research and forecasting studies, offers you and your business, the market intelligence you need to realize the best strategic decisions



Large variety of market accesss, local & global:

- business database with 6,970+ companies and 18.700+ contacts
- 150+ satisfied customers world-
- Arranged 20+ roadshows/events since 2008



#### Your Benefits:

- Learn about your [potential] clients and competitors
- Obtain an inside view of the market Identify opportunities and threats
- Minimize risk and optimize prof-
- Position your company successfully
- Based on data off the shelf, secondary re-search and inter-views, AluMag generates vali-dated researches



Market Development

- Analysis & Development of **Market Opportunities**
- Accelerate Market Penetration
- Manage New Product Launches
- Establish a Sales Force Sales on Demand

AluMag guides and supports your organization globally through the different market development phasuntil we have successfully launched, implemented or executed your project.



Manage and integrate each aspect of your organization by initiating, planning, con-trolling, executing and closing out a new project. AluMag offers liaison mana-gement services as an addition to our customer's staff by bringing in the resources



Your Benefits

- Analysis and development of Markets
- Realize opportunities
- Accelerate market penetration
- Establish a sales force
- Provide warehousing and distri-
- Manage new product launches
- Sales on demand



■ Organization of Technical &

- Commercial Roadshows ■ Oversea Commercial & **Technical Events**
- Host In-House Events & Presentation
- Common Technology Booth at Leading Exhibitions

AluMag roadshows, tech-meetings and symposia are the first class events used by exhibitors and guest as a unique benchmark platform.



The AluMag think tank events are bringing in decision makers and executives in EUROPE, ASIA and NAFTA



#### **Upcoming Events:**

- 2015 Nov: Automotive Lightweight Procurement Symposium in Detroit, USA
- 2016 April Common tech- booth at the SAE World Congress in Detroit, USA
- 2016 Jul: Automotive Lightweight Procurement Symposium in Shanghai, China
- 2016 Nov: Automotive Lightweight Procurement Symposium in Duesseldorf, Germany.



- Warehousing & Distribution Service
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- Foreign Market Business Cases and whose Realization

AluMag has the global expertise to search, identify, evaluate and vali-date potential strategic business opportunities for expansions and partnerships that will assist your business growth plans regionally and globally



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- · Search, develop and present potential acquisition candidates for regional and global business expansions
- Localization of new manufacturing / service sites for business expansions
- Identification of new technology supplier development related to products, processes and materials
- Search, develop and present potential business partners suppliers to support regional and/or global supply programs
- Evaluate potential competitor profiles for new or existing business in non-presence geographies
- Evaluate new emerging technologies and processes business expansions

#### Are you:

- looking for specific data, information and outlook about product, material, customer, supplier, technologies, ...
- want to discuss your project, increase sales, access new markets, ...
- interested to participate in one of our roadshows / events or organize your customized showcase ...
- looking to localize, expand into new markets, countries, tie-up targets, ...

please contact your AluMag Team to receive a quote or proposal

#### **CONTACTS & PROJECT TEAM**



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# N. America Automotive Lightweight Procurement Symposium 2015 9<sup>th</sup> – 11<sup>th</sup> Nov

Cobo Center One Washington Blvd. Detroit, Michigan, 48226 USA



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# Index

#### **Company Speechs by:**

Ford Research and Innovation Center

Carbon War Room and Meritor Headquarters

Striko Westofen America

**Kurtz** 

Bharat Forge Aluminiumtechnik

C.P.C. USA

**BOCAR Group** 

Ford Motor Company

**Automotive Insight** 

**EJOT Fastening Systems LP USA** 

UACJ Corp.

<u>Lightweight Innovations for Tomorrow</u>

Aluminum Blanking Company

#### Agenda

Agenda: (Is Continuously Being Updated)

Monday The 9th Of November - Cobo Center, Detroit

05:30pm - 07:30pm



Pre-registration and Welcome

Reception

Tuesday The 10th Of November - Cobo Center, Detroit

08:30am - 09:15am



Registration

Morning Coffee / Tea

<u>09:15am – 09:30am</u>



Welcome:

Mr. Jost GAERTNER - Managing Partner At AluMag Automotive GmbH

09:30am - 10:25am



Opening Keynote: Mr. Craig RENNEKER - Chief Engineer, New A/T Programs & Component – Transmission & Driveline Engineering At Ford Research & Innovation Center

Lightweight Transmission & Driveline Components: Practical Challenges

10:25am - 11:00am

Break for Refreshments/Coffee/Tea, Snacks, Networking, Tech Exhibition

11:00am - 11:45am



Paper 1: Mr Mike ROETH – Executive Director At North American Council for Freight Efficiency (NACFE) & Operations Leader – Carbon War Room



Paper 1: Mr. Karl MAYER – Director Product Line Management At Meritor

Lightweighting Heavy Duty Class 8 Tractors and Trailers

<u> 11:45am – 01:45pm</u>

Break for Lunch, Refreshments, Networking, Tech Exhibition 01:45pm - 02:25pm



Paper 2: Mr Ryan BROWN – Director Of Sales At StrikoWestofen America

Analysis Of Cost Drivers When Buying Lightweight Solutions / Materials & The Elimination Of These

02:30pm - 03:10pm



Paper 3: Mr. Lothar HARTMANN – Managing Director Foundry Machines & Trimming Presses At Kurtz GmbH

Chassis & Suspension Weight Reduction By LPDC Aluminum With Hollow Cross Sections



Mr. Kevin CROY - NAFTA Sales Manager Foundry Machines & Trimming Presses At Kurtz GmbH

03:15pm - 03:45pm



Paper 4: Mr. Jörg MANTWILL – Director Sales At Bharat Forge Aluminiumtechnik GmbH & Co. KG

HCM And Aluminum Forging – Partnership To Birth Chassis Parts' Safety

03:45pm - 04:15pm

Break for Refreshments/Coffee/Tea, Snacks, Networking, Tech Exhibition

04:15pm - 04:55pm



Paper 5: Mr. Gary F. RUFF -President and Chief Executive Officer, Ruff and Associates, LLC 8/12 -Present

Advanced Counter Pressure Casting Process for Light-Weighting of Auto and Truck Chassis and Suspension Components

05:00pm - 05:55pm



Closing Keynote: Mr. Gilberto SALDIVAR – New Projects Group Manager At Bocar Group

Key Factors To Achieve Mechanical Properties In Lightweight Structural Parts

05:55pm - 06:00pm



Summary:

Mr. Roberto BOEKER – Managing Partner At AluMag Automotive LLC

#### Agenda

06:00pm - 08:00pm



Dinner Speech:

Mr. Richard KLEIN -Responsibility Strategic Planning -Business Development & German Business At BOCAR

Wednesday The 11th Of Nov - Cobo Center, Detroit

08:15am - 08:55am



Mr. Ali JAMMOUL – Global Director Body Exterior And Safety Engineering At Ford

**Body Lightweighting** 

09:00am - 09:40am



Paper 1: Dr. Gerald COLE – President At Light Weight Strategies LLC

Light Weighting the Automotive Industry - The Road to 2025 CAFÉ

09:45am - 10:25am



Paper 2: Mr. Laurence CLAUS -President At NMI Training & Consulting Inc. & Technical Consultant To EJOT Fastening Systems LP USA

EJOT Fastening Solutions Enable Lightweight Body-in-white Assembly

10:25am - 11:00am

Break for Refreshments/Coffee/ Tea, Snacks, Networking, Tech Exhibition

11:00am - 11:40am



Paper 3: Dr. Akio NIIKURA - General Manager R&D Division At UACJ Corp.

UACJ's Global Strategy And Approach To The Automotive Aluminum Market

11:45am - 12:05pm



Paper 4: Mr. Lawrence E. BROWN – Executive Director At Lightweight Innovations For Tomorrow

Lightweight Innovations For Tomorrow!!!!

12:10pm - 12:40pm



Closing Keynote: Ms. Laura ANDERSON – CEO At Aluminum Blanking Company

The Story Behind Aluminum's Sourcing Evolution: A North America Perspective

12:40pm - 12:45pm



Summary:

Mr. Jost GAERTNER, Managing Partner At AluMag Automotive GmbH

12:45 pm - 01:30pm



Reception Speech With Snacks & Finger Food

Mr. Michael KOEHLER - Industry Vice President At Reed Exhibitions USA

#### 01:30pm - 05:30pm



Individual Or Guided Visit At The 2015 "Aluminum USA" Exhibition

#### **EXHIBITOR**

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StrikoWestofen of Group





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Associates, 8/12 - Present

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#### TITLE

Advanced Counter Pressure Casting Process for Light-Weighting of Auto and Truck Chassis and Suspension Components

#### **ABSTRACT**

- 1. Background of "Light-Weighting" Automotive and Truck Components
- 2. Advanced Counter Pressure Casting

# Advanced Counter Pressure Casting for Light-Weighting of Auto and Truck Chassis and Suspension Components

North American Automotive Lightweight
Procurement Symposium
Detroit, Michigan
November, 2015

Gary F. Ruff Ruff & Associates, LLC

# Why Light-Weighting?

- Variability in Fuel Prices
- Additional Safety Feature Requirements
- Increased Operating Performance
- Need to Support Alternate Propulsion Systems (hybrid, electric, fuel cell, etc.)
- Latent Desire for "Muscle" cars and "Retro" styles
- Ongoing CAFE Regulations for Improved Fuel Economy

# **Evolution of Light-Weighting**

- Vehicle Size and Associated Weight Reduction
- Part Size and Wall Thickness Reduction
- Direct Conversion of Components to Lighter Weight Materials
  - Initial Focus was Powertrain and Drivetrain Components, Along with Wheels
- Use of Existing Processes with Lightweight Materials

...mostly "low-hanging fruit"

# **Need for Ongoing Light-Weighting**

- Continued Increasing CAFE Targets Required More Dramatic Actions
  - Increased Use of Computer Aiding Engineering to Optimize Designs for Weight Removal and Improved Performance
  - Initiation of Work on Higher Integrity, Safety-Critical Structural Components Involving the Chassis, Suspension, and Brake Systems, Up to this Point Almost Untouchable
  - Entirely New Materials Such as Metal Matrix
     Composites, Carbon Fiber Composites and others
  - Introduction of Entirely New Processes to Provide the Ability to Produce the Thinnest Sections, Unique Geometries and Utilize Advanced Materials

# Production of High Integrity, Structural Castings for Chassis and Suspension Applications

# **High Integrity Structural Castings**

- High Integrity Structural Castings, "definition":
  - Consistent & reliable, with in-process real time testing and analysis
  - Most often, high tensile and yield strength, plus high ductility
  - Good fatigue life
  - Sometimes, moderate strength, with very high ductility (e.g. subframes, crossmembers)
  - Good impact resistance
  - Good surface finish

# **High Integrity Structural Castings**

Example: General Motors rigidly defines the expectations for structural aluminum castings in GMW 16704 and 16705, along with the following print requirements:

- Tensile Strength and Yield Strength obtained from specific in part locations are required to meet Weibull B<sub>1</sub> minimum values of 290 MPa and 220 MPa, respectively
- Elongation must be greater than 8%
- The Manufacturing Process and PPAP must be Validated using out-of-part Overstress Probe and Staircase Fatigue Tests, also to  $B_1$  minimum values.
- Part integrity via 100% x-ray based upon FEA Analysis with areas defined as Highly Critical classified as Grade A of ASTM B 686-95, moderately stressed as Grade B and remainder Grade C. This equates to ASTM E155 exceeding Level 1, Level 1 and Level 2, respectively.
- 100% Fluorescent Liquid Particle Inspection with No Linear Defect Indications
   Allowed

# Metallurgical Parameters That Must Be Addressed to Meet These Specifications

- The Casting MUST be:
  - Sound (No gas, inclusions or similar defects)
  - Grain refined
  - Modified
  - Solidified as Rapidly as Possible (to support grain refinement and silicon modification)

# Keys to Achieving Optimum Aluminum Casting Properties

- Prevent the formation of oxide films or folds
- 2. Eliminate shrinkage
- 3. Eliminate inclusions
- 4. Eliminate gas bubbles
- Modify or refine the eutectic silicon

   Finer SDAS
- 6. Refine the grain size
  - -More, small dendrite trees

# **High Integrity Casting Processes**

- Vacuum Die Casting (vs Conventional)
- Permanent Mold & SPM, Tilt, Reverse Tilt
- Low Pressure
- Squeeze
- SSM SSM
- Vacuum Low Pressure
- Advanced Counter Pressure Casting

# What is Advanced Counter Pressure Casting?

Advanced Counter Pressure Casting<sup>™</sup> (ACPC) is a unique and advanced adaptation of low pressure casting using the Counter Pressure process that is capable of producing high integrity aluminum structural and safety parts

#### Typical parts include:

Steering knuckles/spindles Control and swing arms Structural brackets Yokes-chassis and suspension Subframes and crossmembers Others Under Investigation

Consequently, Advanced Counter Pressure Casting has evolved as the fastest growing process globally for the production of high strength and ductility, lightweight steering knuckles and control arms.

## How Did "Counter Pressure Casting" Evolve?

#### **Evolution-Counter Pressure Casting (CPC)**

- Invented at the Institute of Metal Science and Technology of the Bulgarian Academy of Sciences
- Additional research and development was done at the University of Sofia in Bulgaria in the 1980's
- First commercialization was to replace die-casting
- CPC/Ilinden obtained the patents and know-how in the 1990's, improved the process and redesigned the machines
- The CPC Group initially targeted the specialty wheel market because the high integrity allowed aluminum wheels to be chrome-plated and cast in larger sizes
- Because of the high quality and low cost of CPC's process and equipment, high volume production vehicle wheels started being made using this process
- The CPC Group became the global leader in aluminum wheel production equipment

## How Did Advanced Counter Pressure Casting Evolve?

#### **Evolution-Advanced Counter Pressure Casting (ACPC)**

- Conversion of many aluminum structural and safety parts, such as knuckles, began in earnest in the 1990's
- Starting with conventional low pressure, advancements were made by using squeeze casting (CMI) and vacuum/pressure riser-less casting (A-CMI), particularly for front knuckles and control arms
- Short comings and quality issues with these processes led to further development to provide a better, more risk-free process with lower costs
- The original process used by the CPC Group to make wheels was evaluated but judged to need improvements to make it capable of providing the structures and properties required for parts such as front knuckles and control arms

## **How Did Advanced Counter Pressure Casting Evolve?**

#### **Evolution-ACPC**

- In 2000, Intermet, which was the largest supplier of iron knuckles worldwide, decided to develop with a process based on CPC to produce aluminum knuckles, but integrate in the strong points of the other processes
- The ACPC process then was developed by adding significant mold/part cooling capability, more sophisticated pressure controls, and improved metal treatment and chemistry control to counter pressure filling, the sealed chamber, and controlled, uniform fill of the CPC process
- A demonstration cell was constructed and based on the quality, properties and strict controls, many customers became interested
- The first high volume production started in September,
   2001 with the GM U/W front knuckle which had annual volumes of approximately 2 million knuckles per year

# First ACPC Cell (circa 2000)

#### **PCPC** Desirable Process Features



- Metal enters die cavity from bottom
- Metal flow is controlled against pressure head (counter pressure)
- Flow is smooth and non-turbulent (tranquil)
- Metal is filtered two times during the casting process (bottom of inlet tube and at sprue)
- Solidification is controlled via thermally modeled mold design and directional cooling
- Once metal enters the heated crucible furnace, and is degassed and de-drossed, it is never disturbed again throughout the entire casting process

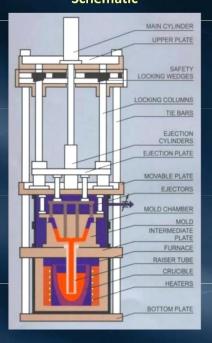
# **How Does ACPC Work?**

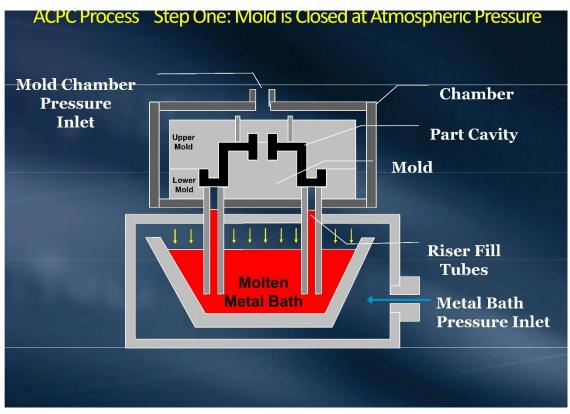
#### **Casting Machine**

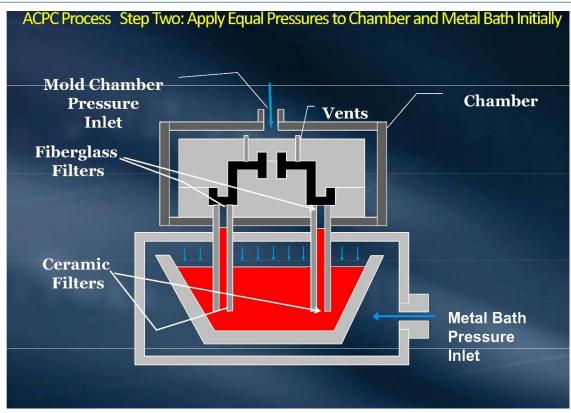


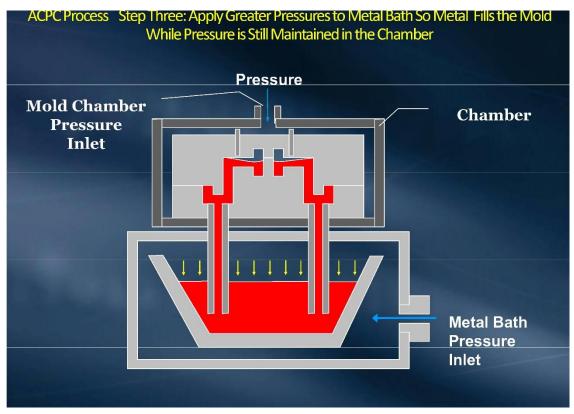
- A process utilizing a double sealed metal mold and a sealed crucible of molten aluminum below the mold.
- An initial Counter Pressure
   is applied to both the mold
   cavity and the molten metal
   in the crucible.
- Both volumes are stabilized to the same pressure and then the two volumes are separated by closing an isolation valve.
- The pressure in the furnace is increased in mbar increments to fill the mold cavity using a computer controlled fill profile.

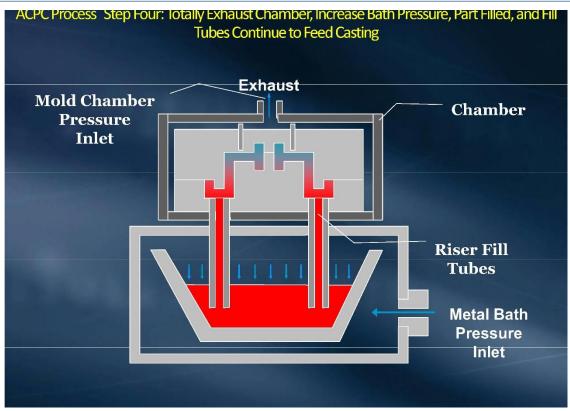
#### **Schematic**

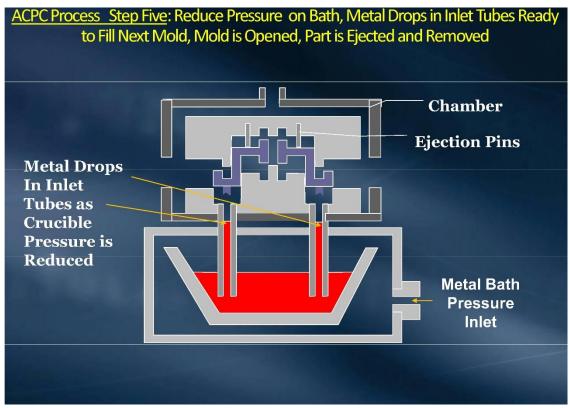


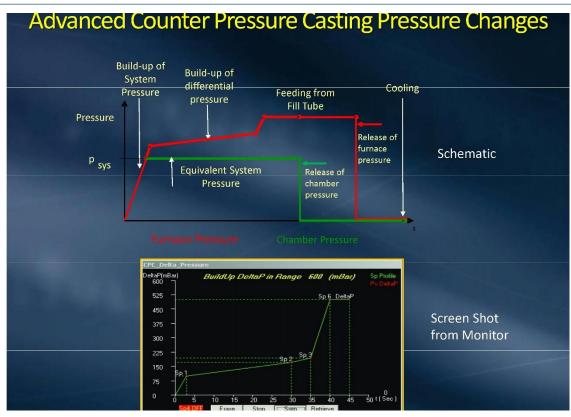


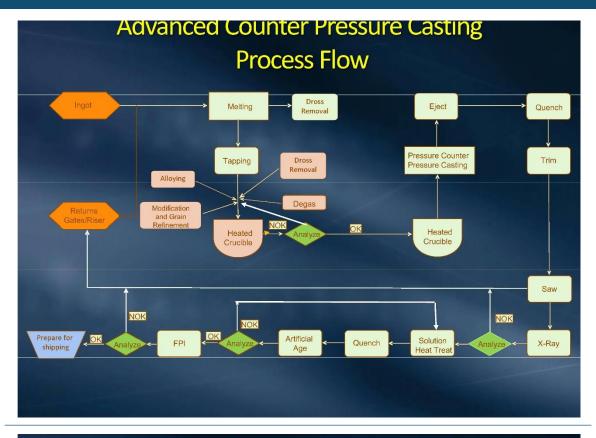










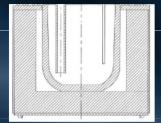


Since that starting point, continuous improvements and advancements have been made with the CPC Group to the ACPC casting process

- Increased tie bar spacing and larger platen sizes to permit more parts per mold and larger components to be manufactured
- Increased number of cooling circuits to 96 from 64
- Larger and optimally designed crucibles to allow for fewer metal changeovers
- Improved mold cooling system
- Quick mold change system techniques
- More and improved controls and data collection capabilities
- Special access to back of mold for large cavities, plus tiltable movable molds for easier maintenance
- Ability to cast cored parts using either metal core pull techniques or sand cores



 Larger and optimally designed crucibles to allow for fewer metal changeovers and more parts per mold



Straight wall crucible with 900kg capacity



Larger crucible provides space for more fill tubes

Touch Screen Monitor

 Improved mold cooling system more and improved controls and data collection capabilities



Screen Shots

Description Desc

Special access
 platform to back of
 mold for large
 cavities, plus tiltable
 movable upper mold
 half for easier
 maintenance





 Quick mold change system techniques using shuttle system and quick disconnects



## **Advanced Counter Pressure Casting**

 New Filter Concepts to prevent inclusions and fluid dross from entering the mold cavity



Fiberglass Screen Filter Which is Placed Between the Sprue (bottom mold half) and Sprue Spreader (upper mold half)

 Advanced tooling with integrated water cooling, plus the ability to cast cored parts either using metal core pulls or sand cores



#### **Keys to Producing Optimum Knuckles and Control Arms**

- ✓ Prevent the formation of oxide films or folds
  - Counter Pressure in chamber results in non-turbulent flow, level filling and no films or folds forming
- ✓ Eliminate shrinkage
  - Extensive, selective water cooling of the mold and part, plus the continued pressure applied through the fill tube essentially eliminate shrinkage
- ✓ Eliminate inclusions
  - Removal of dross during metal preparation, along with using filters at the bottom of the fill tube and at the sprue inlet eliminate inclusions from entering the mold cavity
- ✓ Eliminate gas bubbles
  - Degassing the metal with Argon to specific gravities >2.60 gm/cc, non-turbulent metal transfer using the shuttle system, and use of Counter Pressure in the mold result in no gas entering or being formed in the mold cavity or part
- ✓ Modify or refine the eutectic silicon
- ✓ Refine the grain size
  - Both accomplished during metal processing by using calculated Strontium and TiB2 additions and monitored by microstructural analyses

## **Advanced Counter Pressure Casting**

#### • The Results...

- These actions and their results have lead to the ACPC process presently being the most widely selected process worldwide for the production of high integrity aluminum steering knuckles and control arms
  - Over 90% of the casting machines now being produced by the CPC Group are now ordered to produce ACPC aluminum knuckles, control arms and other structural parts
  - There have been 11 ACPC plants constructed and placed in operation since the original plant in Stevensville, Michigan started production in 2001, and the building of at least another 3 plants has been announced
  - Plants are located in the United States, China, Korea and Germany, and consideration is being given to facilitizing in Brazil, India and Eastern Europe
  - Originally, most ACPC parts were conversions from steel and aluminum forgings, and ductile iron castings—however, now a large percentage of knuckles and control arms are being designed directly as aluminum castings, particularly those made using ACPC

• The Results from actual production parts...



Typical <u>In-Part</u> Mechanical Properties and Hardness

- A356 T6
  - UTS 320-360 MPa
  - YS 230-260 Mpa
  - %EL 9-12 %
  - BHN 92-102
  - SDAS 20-35 microns

Results vary based on the locations selected for specimens, section thickness, water cooling and proximity to the inlet

## **Advanced Counter Pressure Casting**

Results from typical microstructure evaluations



Eutectic Silicon Modification

SDAS ~ 25-30 microns



JUUX IIIAY



Aluminum Grain Refinement Grain Size ~ 250 microns

- Uniform distribution of microstructure
- Absence of porosity and oxides
- Small SDAS and fine Grain Size

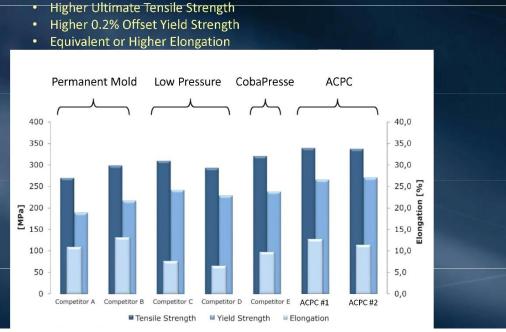
#### **Process Assessment - Aluminum Steering Knuckles-Structural Castings** Manufacturing Processes

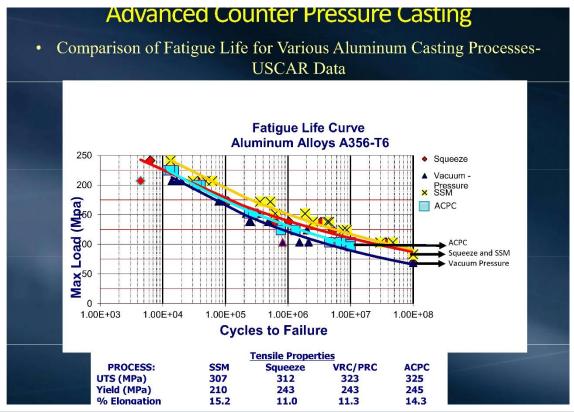
	Manufacturing Processes							
Attributes	Gravity Perm Mold	Low Pressure	ACPC	VRC/PRC	Squeeze Casting	RheoCast	ThixoCast	Forging
Properties								
UTS (Mpa) Tensile Strength	260	276	330	310	290	310	300	320
YS (Mpa) 0.2%Offset Yield	180	207	240	220	220	240	230	270
% Elongation	5	7	10	9	9	10	10	10
Fatigue (Mpa) n=107	70	75	90	85	90	100	100	110
Microstructure								
Grain Size <sup>1</sup>	1000 micron	800 micron.	250 micron	750 miron.	500 micron.	150 micron	150 micron	200 micron.
SDAS (dendrite)	40 micron	40 micron	25 micron	25 micron	15 micron	globular	globular	not applicable
Oxides (risk factor)	Moderate	Moderate	Very Low	Moderate	Moderate	Low	Low	Low, lap issues
ADVANTAGES	lower cost	extensive use, wheels	high quality, strength & ductility	quality & strength	quality & strength & history	high quality, strength & ductility	high quality, strength & ductility	high quality, strength & ductility
DISADVANTAGES	manual operator control, lower ductility, issues on tranquil filling	usually 1-on, issues on controlling filling and longer cycle times	limited number sources, but part design interchangeable with other processes	proprietary process & seal issues on dies cause seam defects	potential for oxides from die lube, eutectio segregation, equip & tooling cost high	limitation on current shot weight size, new process	High material cost using special billet and reuse of returns	Properties are often directional, reduced net shape potential and material/process cost is high
Process Info <sup>2</sup>								
Seconds/part	75	240	37	37	50	25	25	unknow n
Pieces/mold	4	1-2	4	4	2	2	2	1-2
Typical Parts	rear knuckles, crossmembers	wheels, crossmembers, lower control arms	front & rear knuckles, lower control arms	knuckles, crossembers, lower control arms	front knuckles	upper control arms, ABS housings	upper control arms	upper control arms
Size Limits	1.5 meters	1.0 m	0.5-1.0 m	0.5-1.0 m	0.5 m	0.4 m	0.5 m	0.5 m
Cost & Investment <sup>3</sup>	1	1.1	1.2	1.3	1.4	1.4	1.5	2
Lead Time (weeks)4			-					
-Prototype	10	11	12	14	18	16	16	24

- 1. Note Grain Size depends on process additions and control, the data listed in table are from observations, va;ues for individual parts and sources may vary.
- 2. Process information represents typical data and is from benchmarking studies, results may vary from individiual sources and equipment..
- 3. Base set at 1.0 for Gravity Permanent Mold, individual part cost will vary by size, volume, material specification, etc
- 4. This is estimated timing for parts from metal "hard" tooling, assuming design freeze, and part not requiring pulls. Secondary processing, support equipment, etc. may take longer.

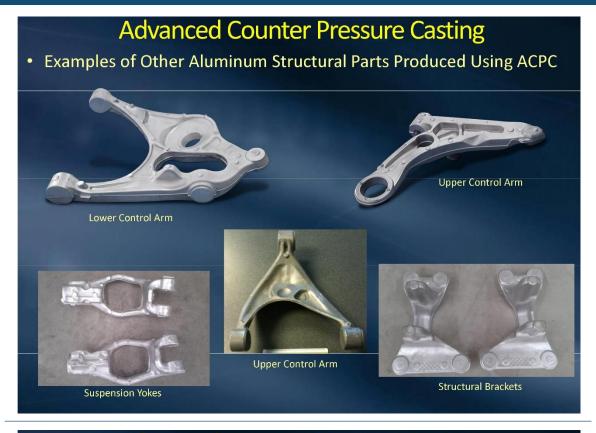
## **Advanced Counter Pressure Casting**

- How does ACPC Compare to Competing Processes Used to Produce Aluminum Knuckles and Control Arms?









- It is estimated by the CPC Group that over 50 million knuckles, control arms and other structural parts will be cast using the ACPC process in 2015
- Below are a number of "Western" OEM's that will have ACPC parts installed on their vehicles worldwide
- In addition, many Chinese OEM's are beginning to use ACPC components, or are in the prototype or design phase of implementation























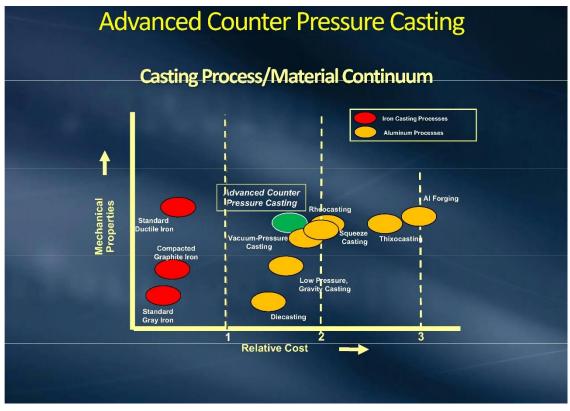












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**AluMag**<sup>®</sup> Asia 2016 6th - 8th of July **AUTOMOTIVE LIGHTWEIGHT** PROCUREMENT SYMPOSIUM Jumeirah Himalayas Hotel in Shanghai, China





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